

DISC Style Assessment

EXAMPLE:

	Demanding Assertive	<input type="checkbox"/>	Outgoing Active	<input type="checkbox"/>	Kind Nice Caring	<input checked="" type="checkbox"/>	Proper Formal	<input type="checkbox"/>
1	Firm Strong	<input type="checkbox"/>	Outgoing Active	<input type="checkbox"/>	Gentle Soft Humble	<input type="checkbox"/>	Law-abiding Conscientious	<input type="checkbox"/>
2	Brave Adventurous	<input type="checkbox"/>	Enthusiastic Influencing	<input type="checkbox"/>	Content Satisfied	<input type="checkbox"/>	Compliant By the book	<input type="checkbox"/>
3	Controlling Take charge	<input type="checkbox"/>	Persuading Convincing	<input type="checkbox"/>	Merciful Sensitive	<input type="checkbox"/>	Pondering Wondering	<input type="checkbox"/>
4	Convinced Cocky	<input type="checkbox"/>	Delightful Pleasant	<input type="checkbox"/>	Peaceful Calm	<input type="checkbox"/>	Conservative Inflexible	<input type="checkbox"/>
5	Determined Optimistic	<input type="checkbox"/>	Entertaining Clowning	<input type="checkbox"/>	Shy Mild	<input type="checkbox"/>	Competent Does right	<input type="checkbox"/>
6	Industrious Hard working	<input type="checkbox"/>	Smiling Happy	<input type="checkbox"/>	Timid Soft spoken	<input type="checkbox"/>	Systematic Follows plans	<input type="checkbox"/>
7	Decisive Sure Certain	<input type="checkbox"/>	Friendly Cordial Popular	<input type="checkbox"/>	Obedient Submissive	<input type="checkbox"/>	Careful Cautious	<input type="checkbox"/>
8	Winner Competitive	<input type="checkbox"/>	Admirable Elegant	<input type="checkbox"/>	Diplomatic Peacemaking	<input type="checkbox"/>	Contemplative Thinker	<input type="checkbox"/>
9	Outspoken Opinionated	<input type="checkbox"/>	Inducing Charming	<input type="checkbox"/>	Hospitable Enjoys company	<input type="checkbox"/>	Inventive Imaginative	<input type="checkbox"/>
10	Forceful Strong-willed	<input type="checkbox"/>	Hyper Energetic	<input type="checkbox"/>	Considerate Thoughtful	<input type="checkbox"/>	Perfectionist Precise	<input type="checkbox"/>
11	Challenging Motivating	<input type="checkbox"/>	Talkative Verbal	<input type="checkbox"/>	Steady Dependable	<input type="checkbox"/>	Accurate Exact	<input type="checkbox"/>
12	Zealous Eager	<input type="checkbox"/>	Exciting Spirited	<input type="checkbox"/>	Quiet Reserved	<input type="checkbox"/>	Organized Orderly	<input type="checkbox"/>
13	Will buy on impulse	<input type="checkbox"/>	Will spend as I want	<input type="checkbox"/>	Will wait, no pressure	<input type="checkbox"/>	Will do without, self-controlled	<input type="checkbox"/>
14	Bold Daring	<input type="checkbox"/>	Happy Carefree	<input type="checkbox"/>	Pleasing Kind	<input type="checkbox"/>	Cool Collected	<input type="checkbox"/>
15	Rules need to be challenged	<input type="checkbox"/>	Rules make it boring	<input type="checkbox"/>	Rules make it safe	<input type="checkbox"/>	Rules make it fair	<input type="checkbox"/>
16	Wants more authority	<input type="checkbox"/>	Wants new opportunities	<input type="checkbox"/>	Wants safety, security	<input type="checkbox"/>	Wants clear direction	<input type="checkbox"/>
17	A good delegator	<input type="checkbox"/>	A good encourager	<input type="checkbox"/>	A good listener	<input type="checkbox"/>	A good analyzer	<input type="checkbox"/>
18	Courageous Bold	<input type="checkbox"/>	Animated Laugh out loud	<input type="checkbox"/>	Please others Team player	<input type="checkbox"/>	Correct Exact	<input type="checkbox"/>

INSTRUCTIONS:

To the left are 18 word groupings that are associated with 4 main personality “styles”.

Read the words in each row and mark the word group that is MOST like you with an “M”.

It is important that you **DO NOT** choose what you want to be, or what others think you are, but what you really are in **YOUR** real life.

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For Office Use Only

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